## DATALOGIC (STAR: DAL.MI): BOARD OF DIRECTORS APPROVES FIGURES AT 30 SEPTEMBER 2006

Today the Board of Directors of Datalogic - a company listed in the TechSTAR segment of the Milan Bourse and active in the design, production and distribution of barcode reader systems and RFID (radio frequency identification devices) - approved the interim report for the quarter ending on 30 September 2006.

Sales of 280.5 million (mn) for the first nine months of 2006 (+111.2% vs. 132.8 mn for the same period in 2005).

Increased profitability: EBITDA of 26.5 mn (22.9 mn for 2005; +15.4%); EBITANR of 17.5 mn (18.2 mn at 30 September 2005).

Consolidated net profit of 1.4 mn for the first nine months of 2006 ( 9 mn for the same period in 2005), a consistent improvement on the negative result recorded at the end of 1Q06 ( 2 mn).

The Group's consolidation area has changed since 2005, as 2006 revenues also include sales from PSC, a US-based company, acquired at the end of the previous financial year and consolidated as from December 2005.

3Q06 ended with EBITDA of 10.6 mn (7.9 mn in 2Q06 and 8 mn in 1Q06) and EBITANR of 7.7 mn (4.7 mn in 2Q06 and 5 mn in 1Q06). Net profit also grew to 3.4 mn.

With reference to the company's business activities, the Data Capture division (Datalogic's traditional activity, which includes manual readers, fixed readers and mobile computers), net of PSC, posted sales of 94.4 mn (vs. 90.9 mn for the first nine months of 2005), while the Business Development division (which includes radio-frequency devices, self-scanning solutions, Laservall and Informatics) reached 55.8 mn (vs. 41.8 mn for the same period in 2005).

With regard to geographical areas, growth has once again been particularly significant in the American market (+167% vs. the same period in 2005), and the rest of the world (+141%). The competitive position in Europe has also continued to improve (+101%).

At 30 September 2006, the net financial position of Datalogic was negative by 62.3 mn, an improvement on its position at 31 December 2005 (negative by 125.7 mn). This was mainly due to the share capital increase which raised 76.6 mn at the beginning of the year. Moreover, the position has slightly improved on that at 30 June 2006 (negative by 63 mn) despite the purchase in the third quarter of treasury shares for approximately 4 mn.

We highlight that the Quarterly Report at 30 September 2006 is unaudited. It should also be pointed out that the attached income statement and balance sheet are reclassified statements and as such are not subject to checking by the auditors.



## **PRESS RELEASE**

"This third quarter has seen the Group record its best financial performance of the year, despite this historically being the weakest quarter in terms of sales," declared the company's CEO Roberto Tunioli, "I believe this result clearly shows the effectiveness of the work that the management has been doing to integrate PSC which is taking place in a positive way and according to plans".

