

Datalogic solutions increase business process efficiency over 100% at mobile phone accessories distributor, Partner Tele.com

OVERVIEW

Partner Tele.com appeared on the Polish market in 2001 and quickly became one of the largest distributors of mobile phone accessories in the country. Targeting continuous improvement and expansion in domestic and foreign markets, the company created over ten thousand products in 300 commodity groups. They launched their own brands – Blue Star, Blue Star Premium and Forcell Chic, strengthening their position as a producer of telephone accessories. Strong relationships with the best suppliers means Partner Tele.com offers high quality goods while keeping prices competitive.

THE CHALLENGE

The number of products offered was rapidly increasing, likewise, the number of orders was also growing. The Logistic Department was feeling the stress and becoming more inefficient. The company invested in the construction of a new warehouse and needed a modern system delivering current information about the stored goods. This system had to eliminate frequent human mistakes, the circulation of paper documents and optimize critical business processes. As part of the solution, Partner Tele.com demanded reliable and failure-free devices that would automatically identify their goods.

THE SOLUTION

"We needed equipment that would be useful in a mobile mode and at stationary positions to verify completed customer orders. For us, the most important issue was the ability to free the hands of the employee." – Explains Eric Kolodziej, IT administrator Partner Tele.com. Working with Elandis, a Datalogic Gold Partner and WMS supplier, Partner Tele.com received a solution tailored to their needs.

Partner Tele.com deployed handheld Skorpio X3 mobile computers for use in the process of admission, disposing goods in warehouse locations, and conducting inventory. "Working with a large assortment of multi-sized items



The company endeavours to continuously improve and renew its products; for this reason the technical data and contents of this catalogue may undergo variations without prior notice. For correct installation and use, the company can guarantee only the data indicated in the instruction manual supplied with the products.



and a specifically configured storage space makes the use of mobile devices a necessity. Employees, responsible for inventory need to be able to use devices and applications both in the office and warehouse. The devices needed be light, but also robust and suitable for use in warehouse conditions; a crisp, clear display and fast, hassle-free reading of damaged codes, is also a necessity" explained Eric Kolodziej. The Skorpio X3 has fully satisfied all the customer requests.

Shortly, after implementation of Skorpio X3 devices, Partner Tele.com implemented Magellan 2200VS readers as a stationary solution for use at disposal stations. The Magellan 2200VS readers are the main element of dedicated workstations used for verification and packaging of completed goods. These scanners significantly sped up processes and eliminate human errors.

"An employee places on a table completed items then scans a code on the DN document. This loads the list of goods to verify in the Feniks WMS and displays them on the computer screen. Then warehouseman can use both hands to scans codes of completed goods, which disappear from the WMS list on the display," said Eric Kolodziej. "The big advantage of Magellan readers is the scanning speed. We chose a vertical installation, so that the scanned product does not damage the glass, does not generate additional operating costs, and maximizes the productivity of the workers," stated Adam Zieba, warehouseman at Partner Tele.com.

THE RESULTS

Datalogic devices have become an important component of everyday life at the Partner Tele.com warehouse. The solution is helping to build the company's image among their customers as a reliable and secure business partner. In just a few months, the implementation of Feniks WMS system and Datalogic devices, Partner Tele.com recorded a significant decrease in the number of shipping errors and a remarkable acceleration of warehouse processes. These successes are resulting in an increased number of completed orders.

"Feniks WMS and Datalogic devices allowed us to handle almost 200% more orders than before. By eliminating mistakes, we regained time which was previously devoted to misunderstandings. Above all, we have become more credible in the eyes of our customers and business partners. If, in the future, we need more equipment, definitely we will choose Datalogic devices. " – Adam Zięba summarized.

| | |
|---------------------------|--------------------------------|
| Customer: | Partner Tele.com |
| Industry: | Retail – Wholesale |
| Application: | Warehouse management |
| Country: | Poland |
| Datalogic Product: | Scorpio X3 and Magellan 2200VS |
| Datalogic Partner: | Elandis |

Datalogic is a global leader in the automatic data capture and process automation markets, specialized in the designing and production of bar code readers, mobile computers, sensors for detection, measurement and safety, RFID vision and laser marking systems. Datalogic solutions help to increase the efficiency and quality of processes in the Retail, Manufacturing, Transportation & Logistics and Healthcare industries, along the entire value chain.

The world's leading players in the four reference industries use Datalogic products, certain of the attention to the customer and of the quality of the products that the Group has been offering for 45 years.

Today Datalogic Group, headquartered in Bologna (Italy), employs approximately 2,700 staff worldwide, distributed in 30 countries, with manufacturing and repair facilities in the USA, Brazil, Italy, Slovakia, Hungary and Vietnam. In 2016 Datalogic had a turnover of 576.5 million Euro and invested over 50 million Euros in Research & Development, with an asset of more than 1,200 patents in multiple jurisdictions.

Datalogic S.p.A. is listed in the STAR segment of the Italian Stock Exchange since 2001 as DAL.MI. More information about Datalogic at www.datalogic.com.

Datalogic and the Datalogic logo are registered trademarks of Datalogic S.p.A. in many countries, including the U.S.A. and the E.U.